

# GAIN THE COMPETITIVE EDGE

## Your Peak Performance Strategy Session with Stephen Hilgart

Improve your performance by integrating a three-step process for creating lasting change. Clearly identify what is holding you back from reaching your true potential by closing the gap between where you are and where you want to be.

### THE FACTS

- More than 60% of salespeople miss their sales goals.
- The average salesperson makes two attempts to contact prospects, while 80% of sales are made after the fifth contact.
- 50% of sales go to the first salesperson to contact the prospect.
- 80% of your sales come from 20% of your sales force.
- Only 11% of salespeople ask for referrals.

### WHAT ARE THESE HABITS COSTING YOU?

## PEAK PERFORMANCE STRATEGIST STEPHEN HILGART

will be conducting your *Turning Action Into Results* workshop.

**Wednesday, March 20<sup>th</sup> 2:00 – 3:00 pm**

Presented by- PTT Financial

1200 Ash Ave.

Mcallen, TX 78501



### WORKSHOP BENEFITS

- Learn the three actions you absolutely must take to be successful in any business.
- Destroy the two obstacles that are dramatically limiting your sales.
- Discover the fastest method to doubling your sales without spending a penny.
- Master a proven method for tripling your referrals in any interaction.
- Develop an unshakable mindset that will give you the competitive advantage in your industry.

*In just one hour, a Peak Performance Strategist from Tony Robbins can create an immediate shift in your performance.*



*Tony Robbins ranks among the "Top 200 Business Gurus"*



*Tony Robbins is one of the "Top Six Business Leaders in the World"*



*Tony Robbins ranks as one of the "Top 50 Business Intellectuals in the World"*

**TONY ROBBINS**

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